

JOHNSON TEAM REAL ESTATE

"Lifestyle Specialists"

(360) 527-8766

August 07 Real Estate Sales Breakdown

| Bellingham | Avg. Price Aug. 2007 | Aug. 2007 | Prior Month | Aug. 2006 | YTD 2007 | YTD 2006 |
|-------------------------------|-----------------------------|------------------|--------------------|------------------|-----------------|-----------------|
| Used, Single Family | \$349,428.35 | 182 | 152 | 163 | 1079 | 1042 |
| New, Single Family | \$381,227.69 | 26 | 28 | 18 | 182 | 172 |
| Condominium | \$206,036.24 | 59 | 53 | 61 | 385 | 479 |
| Multi Family | \$740,583.20 | 25 | 23 | 28 | 169 | 240 |
| Platted- Lot Only | \$179,000.00 | 12 | 29 | 27 | 205 | 279 |
| Unplatted -Land Only | \$150,000.00 | 1 | 5 | 4 | 31 | 56 |
| Land With Manufactured Home | \$292,450.00 | 2 | 10 | 4 | 31 | 30 |
| Bellingham Sub Total | | 307 | 300 | 305 | 2082 | 2298 |
| | | | | | | |
| North County: | Avg. Price Aug. 2007 | Aug. 2007 | Prior Month | Aug. 2006 | YTD 2007 | YTD 2006 |
| Used, Single Family | \$358,501.53 | 117 | 118 | 133 | 800 | 867 |
| New, Single Family | \$367,464.30 | 27 | 17 | 35 | 174 | 216 |
| Condominium | \$240,740.63 | 32 | 27 | 26 | 180 | 146 |
| Multi Family | \$706,174.45 | 21 | 15 | 12 | 151 | 156 |
| Platted- Lot Only | \$99,223.81 | 42 | 39 | 58 | 283 | 395 |
| Unplatted -Land Only | \$253,896.25 | 12 | 25 | 14 | 111 | 173 |
| Land With Manufactured Home | \$199,471.65 | 19 | 16 | 27 | 110 | 159 |
| North County Sub Total | | 270 | 257 | 305 | 1809 | 2112 |
| | | | | | | |
| East County: | Avg. Price Aug. 2007 | Aug. 2007 | Prior Month | Aug. 2006 | YTD 2007 | YTD 2006 |
| Used, Single Family | \$218,033.33 | 12 | 11 | 7 | 71 | 97 |
| New, Single Family | \$0.00 | 0 | 0 | 1 | 26 | 20 |
| Condominium | \$87,500.00 | 6 | 4 | 2 | 28 | 23 |
| Multi Family | \$0.00 | 0 | 0 | 0 | 5 | 10 |
| Platted- Lot Only | \$22,585.84 | 32 | 18 | 31 | 148 | 200 |
| Unplatted -Land Only | \$92,500.00 | 2 | 4 | 2 | 33 | 40 |
| Land With Manufactured Home | \$75,688.86 | 14 | 13 | 20 | 96 | 99 |
| East County Sub Total | | 66 | 50 | 63 | 407 | 489 |
| | | | | | | |
| Total Sales | | 643 | 607 | 673 | 4298 | 4899 |