

JOHNSON TEAM REAL ESTATE

"Lifestyle Specialists"

(360) 527-8766

April 07 Real Estate Sales Breakdown

| Bellingham | Avg Price April 2007 | April 2007 | Prior Month | April 2006 | YTD 2007 | YTD 2006 |
|-------------------------------|-----------------------------|-------------------|--------------------|-------------------|-----------------|-----------------|
| Used, Single Family | \$358,012.23 | 127 | 115 | 113 | 413 | 419 |
| New, Single Family | \$391,532.35 | 17 | 27 | 23 | 76 | 78 |
| Condominium | \$183,836.03 | 34 | 56 | 69 | 166 | 245 |
| Multi Family | \$1,937,166.66 | 12 | 20 | 27 | 72 | 134 |
| Platted- Lot Only | \$75,500.20 | 30 | 34 | 41 | 99 | 144 |
| Unplatted -Land Only | \$261,500.00 | 3 | 5 | 11 | 16 | 25 |
| Land With Manufactured Home | \$233,765.50 | 2 | 3 | 1 | 9 | 12 |
| Bellingham Sub Total | | 225 | 260 | 285 | 851 | 1057 |
| | | | | | | |
| North County: | Avg Price April 2007 | April 2007 | Prior Month | April 2006 | YTD 2007 | YTD 2006 |
| Used, Single Family | \$363,591.30 | 100 | 82 | 112 | 36 | 382 |
| New, Single Family | \$417,089.09 | 17 | 28 | 32 | 94 | 98 |
| Condominium | \$250,205.95 | 21 | 18 | 14 | 65 | 56 |
| Multi Family | \$499,354.14 | 22 | 17 | 17 | 67 | 86 |
| Platted- Lot Only | \$134,474.86 | 42 | 35 | 46 | 111 | 199 |
| Unplatted -Land Only | \$110,806.87 | 16 | 15 | 15 | 48 | 92 |
| Land With Manufactured Home | \$183,935.07 | 14 | 10 | 19 | 36 | 60 |
| North County Sub Total | | 232 | 205 | 255 | 737 | 973 |
| | | | | | | |
| East County: | Avg Price April 2007 | April 2007 | Prior Month | April 2006 | YTD 2007 | YTD 2006 |
| Used, Single Family | \$222,802.50 | 4 | 13 | 11 | 28 | 47 |
| New, Single Family | \$400,000.00 | 1 | 1 | 1 | 5 | 9 |
| Condominium | \$59,110.00 | 5 | 6 | 2 | 13 | 10 |
| Multi Family | \$1,209,000.00 | 1 | 2 | 3 | 5 | 7 |
| Platted- Lot Only | \$52,012.16 | 26 | 10 | 23 | 60 | 90 |
| Unplatted -Land Only | \$287,400.00 | 5 | 5 | 7 | 15 | 25 |
| Land With Manufactured Home | \$50,101.00 | 15 | 10 | 6 | 40 | 39 |
| East County Sub Total | | 57 | 47 | 53 | 166 | 227 |
| | | | | | | |
| Total Sales | | 514 | 512 | 593 | 1754 | 2257 |